

## Message Text

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PAGE 01 LUSAKA 00641 101454Z

63

ACTION EUR-12

INFO OCT-01 AF-06 ISO-00 EA-06 FEA-01 AGR-05 CEA-01

CIAE-00 COME-00 DODE-00 EB-07 FRB-03 H-02 INR-07

INT-05 L-02 LAB-04 NSAE-00 NSC-05 PA-01 AID-05

CIEP-01 SS-15 STR-04 TAR-01 TRSE-00 USIA-06 PRS-01

SP-02 OMB-01 IO-10 SAM-01 /115 W

----- 073843

R 101155Z APR 75

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 1469

INFO AMEMBASSY PRETORIA

AMEMBASSY CAPE TOWN

AMEMBASSY GABORONE

AMCONSUL LOURENCO MARQUES

AMEMBASSY DAR ES SALAAM

AMEMBASSY BLANTYRE

AMEMBASSY KINSHASA

AMEMBASSY ADDIS ABABA

AMEMBASSY LONDON

C O N F I D E N T I A L LUSAKA 0641

FOR ASST. SECRETARY DAVIS

EO 11652: XGDS-1

TAGS: PFOR, UK, RH, US

SUBJECT: RHODESIA: VOLUNTARY RESTRAINTS ON CHROME IMPORTS

REF: LONDON 05279

1. SUMMARY: RECOMMEND CONSIDERATION BY STATE OF APPROACH  
TO U.S. IMPORTERS AND END USERS OF RHODESIAN CHROME WITH  
VIEW TOWARD PROMPT COMMITMENT TO VOLUNTARY RESTRAINT PRO-  
GRAM IN ANTICIPATION OF REPEAL OF BYRD AMENDMENT. SUCH A  
PROGRAM WOULD BE SHOW OF US HAND TO IAN SMITH IN HOPES OF  
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PAGE 02 LUSAKA 00641 101454Z

INFLUENCING TUM TO TAKE MORE REALISTIC APPROACH TO RESUMPTION  
OF RHODESIAN NEGOTIATIONS FOR PEACEFUL SETTLEMENT.

2. AM INCLINED TO AGREE WITH IMPLICIT SUGGESTION IN REFTEL OF FONSEC CALLAGHAN'S AFRICAN ADVISOR GRENNAN THAT SOME MOBILIZATION AND CONCENTRATION OF EXTERNAL FORCES IS NEEDED TO AWAKEN IAN SMITH AND HIS SUPPORTERS TO SERIOUSNESS WITH WHICH OUTSIDE WORLD VIEWS STALLED RHODESIAN SETTLEMENT NEGOTIATIONS, TO LIMITS OF TOLERANCE OF HIS DELAYING TACTICS AND HIS SHIFTING STAND ON MAJORITY PARTICIPATION OF GOVERNMENT.

3. GETTING SMITH TO THE NEGOTIATING TABLE WITH A MORE REALISTIC ATTITUDE AND SOME TANGIBLE, MEANINGFUL PROPOSALS OR COUNTER-PROPOSALS WILL PROBABLY BE NO EASIER THAN IT HAS BEEN IN PAST UNLESS SMITH IS CONFRONTED WITH SOME WELL ORCHESTRATED, FORCEFUL AND DRAMAMUC ACTION WHICH MIGHT DISABUSE HIM OF SOME OF HIS ILLUSIONS. I BELIEVE IT IN OUR LONG RUN INTEREST IN AFRICA TO BE COUNTED PROMINENTLY AMONG THOSE NATIONS ACTIVELY TRYING TO BRING SMITH TO ACCEPT THE INEVITABILITY OF POLITICAL CHANGE AND TO ACT CLEARLY AND CONSISTENTLY IN LINE WITH MORE ENLIGHTENED VISION. NOW IS THE TIME TO MOVE.

4. WHILE REPEAL OF THE BYRD AMMENDMENT SEEMS ASSURED, THERE NO INDICATION FCBM WASHINGTON THAT LEGISLATIVE COURSE CAN OR WILL BE ACCELERATED FOR MAXIMUM IMPACT AT CRITICAL MOMENT. THUS, TIMING OF EFFECTIVE CUTOFF OF CHROME IMPORTS MAY BE DELAYED UNTIL WELL INTO SUMMER OR FALL. THIS TOO LATE TO MAKE MATERIAL CONTRIBUTION TO COORDINATED OUTSIDE PRESSURE WE BELIEVE NOW NEEDED TO CHANGE SMITH'S PERCEPTION AND TACTICS.

5. CONSENSUS WHICH DEVELOPING AT CURRENT DAR MEETING OF OAU PRIME MINISTERS WOULD APPEAR TO BE GOING IN DIRECTION OF GIVING SMITH YET ONE MORE OPPORTUNITY TO RESUME NEGOTIATIONS TOWARD PEACEFUL SETTLEMENT. REFTEL SUGGESTS BRITISH ARE GEARING UP COMMONWEALTH EFFORT TO BRING BORAD ECONOMIC PRESSURE TO BEAR ON SMITH.

6. PARENTHETICALLY WORTH NOTING THAT AFRICANS FIND IT HARD TO EXPLAIN WHY BIG POWER SUCH AS US SEEMS TO BE SO POWERLESS WHERE VITAL AFRICAN INTERESTS CONCERNED YET CAPABLE -- AS  
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PAGE 03 LUSAKA 00641 101454Z

HISTORY HAS SHOWN -- OF QUICK ACTION IN OTHER PARTS OF WORLD WHERE US INTERESTS AND THOSE OF OTHER COUNTRIES CONINCIDE.

7. RECOMMEND ADMINISTRATION GIVE PROMPT CONSIDERATION TO APPEAL TO US IMPORTERS AND END USERS OF RHODESIAN CHROME (UNION CARBIDE AND FOOTE MINERAL) TO UNDERTAKE VOLUNTARY RESTRAINT PROGRAM. IF NECESSARY TO IMPLEMENT SUCH A PROGRAM SUGGEST OFFER OF ADJUSTMENT ASSISTANCE BE CONSIDERED WHICH WOULD HELP FACILITATE IMPORTS OF ALTERNATIVE SOURCES OF SUPPLY.

8. IF US INDUSTRIAL INTERESTS WILLING TO COMMIT THEMSELVES TO VOLUNTARY RESTRAINT PROGRAM, BELIEVE US WOULD ALSO BE IN FAR BETTER DOMESTIC POLITICAL POSITION TO CONSIDER SUPPORT FOR ANY BRITISH INITIATIVE TO HELP MOZAMBIQUE APPLY SANCTIONS ON RHODESIA, SHOULD PROPOSAL FOR SAME ADVANCE THAT FAR BEYOND COMMONWEALTH CONFERENCE.

9. U.S. INDUSTRIAL INTERESTS THEMSELVES SHOULD HAVE ENOUGH VISION TO REALIZE THAT SOME POSITIVE GESTURE NOW WOULD NOT ONLY SERVE US NATIONAL INTERESTS BUT ALSO HAVE LONG RUN ECONOMIC AND COMMERCIAL BENEFITS TO THEM IN THEIR FUTURE RELATIONS WITH A MAJORITY RHODESIAN GOVERNMENT AND IN SOUTHERN AFRICA GENERALLY.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLITICAL SETTLEMENT, POLITICAL SITUATION, DIPLOMATIC DISCUSSIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** WorrelSW  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975LUSAKA00641  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** X1  
**Errors:** N/A  
**Film Number:** D750126-0017  
**From:** LUSAKA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750464/aaaachhu.tel  
**Line Count:** 131  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 LONDON 05279  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** WorrelSW  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 JUN 2003 by ShawDG>; APPROVED <04 NOV 2003 by WorrelSW>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** RHODESIA: VOLUNTARY RESTRAINTS ON CHROME IMPORTS  
**TAGS:** PFOR, UK, RH, US  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006